

## **Eur Ing Kevin Sabin MBA CEng CEnv FIMMM**

### **Profile**

A highly motivated, experienced Executive Director, manager, consultant, currently employed as Managing Director for Brownlee Cale Consultancy Services Ltd. A performance driven, team orientated leader, totally focused on continuous improvement through collaboration to achieve ambitious sustainable goals.

### **Key Skills**

- Commercially astute with a high degree of financial and environmental awareness.
- Managing and developing customer, supplier relationships through an extensive network of established international contacts.
- Experienced project manager.
- Responsible for setting and achieving multimillion-pound budgets.
- Capable of generating detailed technical specifications, tender appraisals, sales and procurement of equipment and services.
- An excellent communicator possessing a range of IT skills.
- Possesses the drive and vision for setting policy and formulating strategy.
- Actively pursues training and development of people, totally committed to CPD.
- Actively involved in staff development, recently successfully mentored Engineering Doctorate and HNC graduates
- Works to exceptionally high standards of Health and Safety at work with extensive experience of HSE liaison and compliance
- Business development and the growth of a structured, sustainable sales pipeline

### **Achievements**

- Immediate Past President and board member of the Association of British Mining Expertise (ABMEC).
- Past President, Honorary fellow and council member of the Midlands Institute of Mining Engineers, Trustee and member of the annual Safety Seminar organising committee.
- Member of organising committee and moderator at the 2023 and '24 UK Mining Conference

- Established Legal entity in India as an Executive Director in 2014, developing year 1 sales of more than £2 million and a strong forward focusing pipeline
- Won and delivered mining services and consultancy contracts in Turkey, Iran, Norway, Poland, China, Colombia, Mongolia and Czech Republic through a comprehensive network of contacts
- Part of first UK Coal management team to secure 'Investors in People' accreditation
- Managed technological progression of deep mines through innovative automation and integrated control schemes resulting in increased profitability.
- Worked alongside 'Bain & Company', management consultants, on change management program 'Project 105'
- Undertaken critical analysis of operations management, technical innovation and the application of technology across the company.
- Implemented process improvement initiatives, reducing cycle times and waste, increasing availability, and overall process effectiveness.
- Joined Centechnology UK Ltd as a start-up business and within 3 years developed an annual turnover in excess of £8m
- Joined BBB UK Ltd as a start-up business and within 3 years developed an annual turnover of £8.5m and diversified into the global mining arena
- Led the first successful underground mine MDO bid in India securing approval of the DPR by Coal India Ltd
- President of MIME 2005- 2006
- Author of two technical papers published in the IMMM Journal.
- Awarded Bronze Medals for two technical presentations to the Yorkshire and Nottinghamshire branches of the IMMM.
- Member of the Coal Industry Society

### Specialist Skills

I combine academic knowledge, practical experience and enthusiasm in my determination to achieve objectives. Able to identify and communicate milestones and KPI's, whilst holding people accountable for performance.

I consider the management of change to be one of my specialist skills as a strong communicator who enjoys working with people, motivating them through involvement and empowerment. I can think both laterally and logically across a spectrum of issues and possess good analytical skills. Through my involvement in 'Project 105', and within my recent roles, I have made a positive contribution towards the management of change, resulting in progressive improvements in productivity.

I have a wealth of experience in the development and nurturing of business relationships and can develop and grow successful relationships anywhere in the world through my approach. I have visited and worked with mines and mining companies in Australia, Bulgaria, Colombia, Iran, Poland, Czech Republic, Turkey, Norway, India and have maintained ongoing communications with them.

## Education/Qualifications

Kirk Balk Comp' School	1970-75	GCE 'O' Level	English Language
		GCE 'O' Level	Physics
		GCE 'O' Level	Mathematics
		GCE 'O' Level	Biology Geography
		GCE 'O' Level	English Literature
		GCE 'O' Level	
Barnsley College of Tech'.	1975-78	MQB Class II	
	1978-80	MQB Class I	
	1980-83	MQB Electrical Engineer's Certificate (AMEMME Honours)	
Rotherham College	1986-87	Electronics & Micro Electronics	
	1988-89	NEBSM Supervisory Studies	
Rockingham College of F.E.	1993-94	ISM Diploma in Management	
Sheffield Business School	1994-95	Diploma in Management	
	1995-97	M.B.A.	
Worksop College	1999-00	NEBOSH Certificate	
IMMM	2005	Chartered Engineer	
Warwick University	2005	Post Graduate Award in Engineering Business Management	
Warwick University	2009	Post Graduate Certificate in Engineering Business Management	
IOM3	2007	European Engineer	
IOM3	2009	Chartered Environmentalist	

### **Other Training/Courses**

Cen-Tech	2006	CDM Awareness
Warwick University	2009	MSc Engineering Business Management
MHFA England	2021	Mental Health First Aider
IT security	Ongoing	

### Career Summary

#### (N.C.B. – British Coal – R.J.B. –U.K. COAL)

1975-1983	Elsecar Colliery	Apprenticeship/Electrician
1983-1989	Maltby Colliery	Electrician/Chargehand
1989-1990	Frickley Colliery	Shift Charge Engineer
1990-1992	Bentley Colliery	Deputy Electrical Engineer
1992-1994	Silverwood Colliery	Deputy Electrical Engineer
1994-1996	Maltby Colliery	Deputy Electrical Engineer
1996-1997	Riccall/Whitemoor Mine	Deputy Electrical Engineer
1997-1998	Rossington Colliery	Electrical Engineer
1998- 2001	Thoresby Colliery	Electrical Engineer
2001 –2002	H.Q	Project 105
2002 –2005	H.Q	Electrical Operations Engineer
2005 –2006	H.Q	Performance Improvement Engineer
2006- 2008	Cen-technology (UK) Ltd.	General Manager
2008 – 2009	HQ	Head of Major Projects

#### Private Sector

2009 – 2013	BBB UK Ltd	Managing Director
2013 – 2014	Hargreaves Services PLC	Business Development Manager
2014 – 2016	HTR / HMI	Business Development Director
2016 – 2020	HMI / HIS	Director, Head of Mining Services
2020 - Present	Brownlee Cale Ltd	Managing Director

### Current Interests

I am committed to giving back as much as I can to our industry and developing sustainable collaborations as an active participant in the Mining Industry Leadership Group, the Mines Qualifications Committee and the UK Mining Engineering and Education forums.

I am currently leading the development of a Mining Competence Community with the objective of developing, enhancing and sustaining competence in mining through capturing the many years of UK safe, modern mechanised mining experience, supporting and mentoring young engineers.

I enjoy spending quality time with my family, gardening, playing golf and watching football.